

Experience to benefit!

**NestorPartners
Finland**



NestorPartners

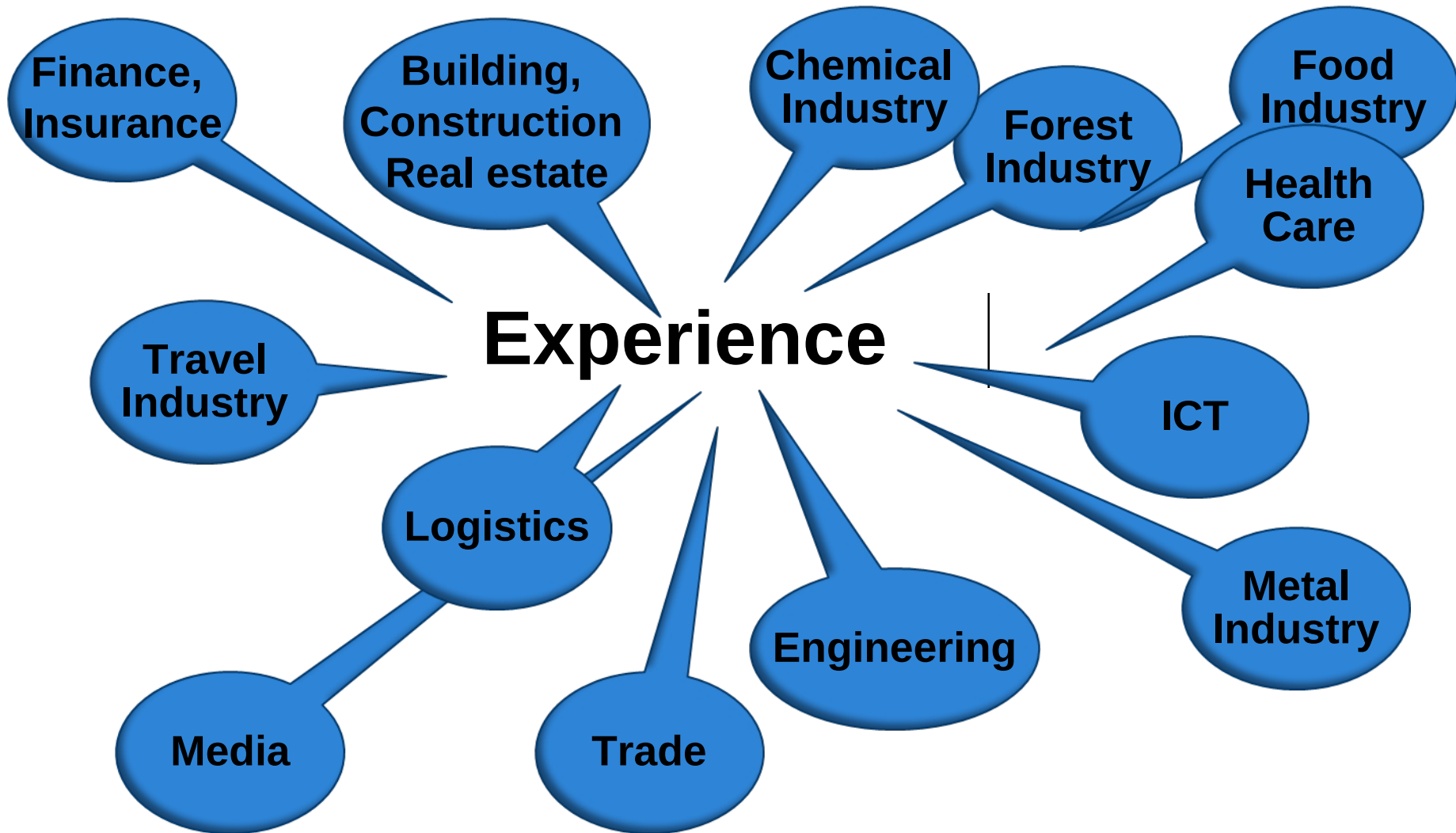
- **Established in 1978**
 - **Private association, 60 members**
 - **Members have long and successful careers in Finland and abroad**
 - **Senior positions in private companies and public sector, non-profit organizations or as entrepreneurs and specialists**
 - **Professional, impartial, ethical, confidential, accountable and free of conflicts of interest**
 - **Want to continue!**

NestorPartners

- **Board**
- **Nestor Advisors (Business)**
- **International activities**
- **Club activities**

NestorAdvisors

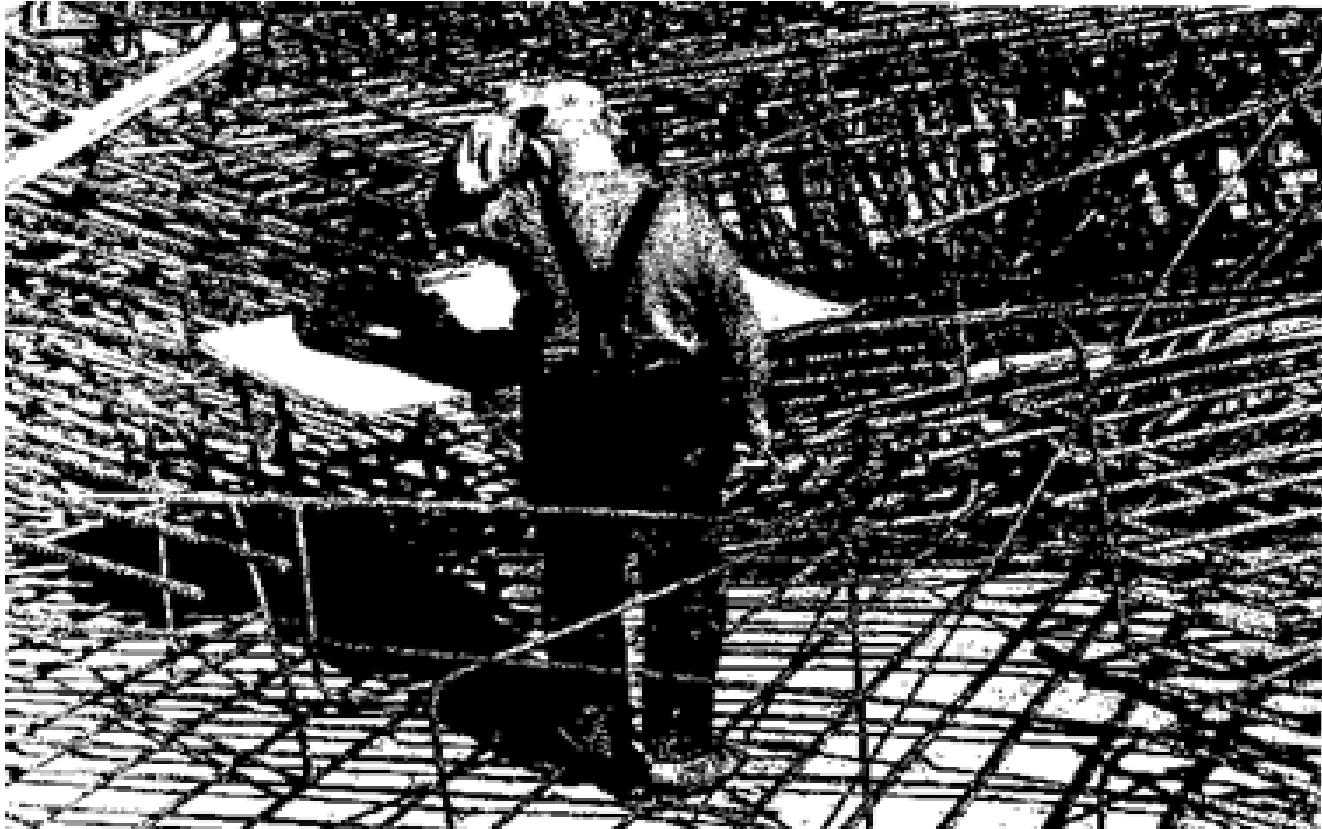
- **Business activities**
- **Non-profit activities**





Nestors and business

- Board members**
- Advisors**
- Experts**
- Mentors**
- Extensive and solid experience in various sectors and functions**
- Individually or as a team or as NestorPartners**
- In Finland and abroad**



WHERE SHOULD I GO?

BUSINESS IDEAS
KNOWLEDGE
"SISU"
EXPERIENCE

Entrepreneurship
Competitiveness
Internationalization
Employment

Nestors provide competence and expertise for companies

- **Change leadership and management**
- **Coaching**
- **Financing**
- **Improving board processes**
- **Mergers & acquisitions**
- **Risk management**
- **Turn-around situations**
- **International business and its development**

Nestors workshops for SMEs

- **Nestors evaluate the company's situation and needs**
- **Define the workshop theme**
- **Ensure the viability of the workshop**
- **Facilitate the workshop, usually of one day**
- **Evaluate the networks**
- **Agree future goals and action**
- **Follow-up**



Nestors assist SMEs as mentors and consultants

- **Define the goals and schedule**
 - where are the problems
 - personal development
 - management or leadership skills
 - improvement in decision making and organization
- **Share the experience to Client's benefit**
- **Work in a partnership to evaluate issues from various perspectives**
- **Feed back and follow up**

International activities

- Informing and updating international trends, activities and possibilities to members
- Monitoring Russian developments
- Promoting international activities of Finnish SME-companies
- Contacts with public organizations and private companies
- "Team Finland" activities (Finland 100 years in 2017)
- Advising investors to Finland from abroad
- Contacts with EU, EBRD and other financial institutions
- Contacts with CESES and its members
- Seminars, workshops, articles, company visits
- Organizing "Think tank" activities of NestorPartners for PR

International references

- **SME-company projects in Russia**
- **Import-export projects throughout EU, Russia, Eastern Europe, Middle East, Africa and Asia**
- **European Bank for Reconstruction and Development (EBRD)- Turn around Management (TAM) and Enterprise Growth (EGP) projects**
- **International TV digitalization projects under contract to the Finnish Foreign Ministry**
- **Advice and support for foreign companies looking to enter the Finnish market**

Contact information

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